Getting compliance ready for funding

Background

One of the major hurdles you need to clear in your fundraise process is the Due Diligence from the investor. Depending on the stage of the fundraise you may see a business, legal, compliance or a financial diligence or a combination of them.

Over the past we have seen that the lack of preparedness for a diligence has taken hit on the founders ability to close diligence on time and drags the deal indefinitely. On top of that there are compliance traps which can drastically reduce your negotiation power and deal breakers which if planned well can be avoided.

Objective

While the cleanliness of the way you run the business is not one of the key factors an investor look into before taking a call on investing in you, be assured that you need to clear this test to see the money hitting your account.

The workshop intents to do a live sanity check on your preparedness for a diligence - from all three angles of legal, compliance and financial diligence.

You will be familiarised with standard checklists used, important aspects in diligence and most importantly you will be introduced to deal breaker scenarios.

The workshop

The workshop will be handled by experiences diligence professionals from Spice Route Group including, Nandu R Kumar, Manisha Paygude, Sriram Chidambaram, Mathew Chacko, and Aadya Misra.

Outcome

Understand how effectively you can take the time taken for a diligence from couple to months to just a few days. Self evaluate and rate the preparedness of your business for the next fundraise.

Get access to standard checklists used in various diligences and get your questions clarified from experts.